Financial Statements September 30, 2020



INDEPENDENT AUDITOR'S REPORT

To the Members of

Alberta Lung Association O/A The Lung Association Alberta & NWT

Opinion

We have audited the financial statements of Alberta Lung Association O/A The Lung Association Alberta & NWT (the "Association"), which comprise the statement of financial position as at September 30, 2020, and the statements of operations, net assets, and cash flows for the year the ended and a summary of significant accounting policies and other explanatory information.

In our opinion, the accompanying financial statements present fairly, in all material respects, the financial position of the Association as at September 30, 2020, and the results of its operations and its cash flows for the year then ended in accordance with Canadian accounting standards for not-for-profit organizations.

Basis for Opinion

We conducted our audit in accordance with Canadian generally accepted auditing standards. Our responsibilities under those standards are further described in the *Auditor's Responsibilities for the Audit of the Financial Statements* section of our report. We are independent of the Association in accordance with the ethical requirements that are relevant to our audit of the financial statements in Canada, and we have fulfilled our other ethical responsibilities in accordance with those requirements. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

Responsibilities of Management and Those Charged with Governance for the Financial Statements

Management is responsible for the preparation and fair presentation of the financial statements in accordance with Canadian accounting standards for not-for-profit organizations, and for such internal control as management determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is responsible for assessing the Association's ability to continue as a going concern, disclosing, as applicable, matters relating to going concern and using the going concern basis of accounting unless management either intends to liquidate the Association or to cease operations, or has no realistic alternative but to do so.

Those charged with governance are responsible for overseeing the Association's financial reporting process.

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Auditor's Responsibilities for the Audit of the Financial Statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with Canadian generally accepted auditing standards will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements. As part of an audit in accordance with Canadian generally accepted auditing standards, we exercise professional judgment and maintain professional skepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the financial statements, whether due to
 fraud or error, design and perform audit procedures responsive to those risks, and obtain audit
 evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting
 a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may
 involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal
 control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Association's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by management.
- Conclude on the appropriateness of management's use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Association's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Association to cease to continue as a going concern.
- Evaluate the overall presentation, structure and content of the financial statements, including the disclosures, and whether the financial statements represent the underlying transactions and events in a manner that achieves fair presentation.

We communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

Edmonton, Alberta March 9, 2021

Chartered Professional Accountants

RSM Alberta LLP

Statement of Financial Position September 30, 2020

	2020	2019
ASSETS		
Current Assets		
Cash and cash equivalents (Note 3)	1,639,226	2,950,324
Account receivables (Note 4)	147,540	79,779
Short-term investments (Note 5)	53,117	48,103
Prepaid expenses and other	106,703	119,124
	1,946,586	3,197,330
Investments (Note 5)	786,367	786,653
Tangible capital assets (Note 6)	1,271,146	6,721
	4,004,099	3,990,704
LIABILITIES		
Current Liabilities		
Accounts payable and accrued liabilities	101,503	33,598
Deferred contributions (Note 7)	398,436	398,956
	499,939	432,554
Canada Emergency Business Account Loan (Note 9)	30,000	
	529,939	432,554
Net Assets		
Net assets invested in tangible capital assets	1,271,146	6,721
Net assets restricted for endowment purposes	786,367	786,653
Unrestricted	1,416,647	2,764,776
	3,474,160	3,558,150
	4,004,099	3,990,704
COMMITMENTS (Note 12)		
Approved on behalf of the Board		
Director	_	
Director		

See accompanying notes to the financial statements

Statement of Operations

For the Year Ended September 30, 2020

		2020		2019
Revenues				_
Direct Mail Campaigns	\$	876,345	\$	849,849
Other Campaigns (Schedule 1)	*	583,883	7	1,059,358
Grant Revenue		147,667		13,000
Gaming Revenue		122,135		1,484
Other Income (Schedule 1)		115,295		323,835
Investment Income		24,000		-
		1,869,325		2,247,526
Expenses				
Fundraising		729,992		733,459
Administration		419,293		365,850
Health Initiatives		334,506		366,203
Research and Education Grants		240,581		277,283
National Initiatives		225,457		225,457
Amortization		3,200		4,068
		1,953,029		1,972,320
(Deficiency) Excess of Revenues over Expenses	\$	(83,704)	\$	275,206

Statement of Changes in Net Assets For the Year Ended September 30, 2020

	nvested in Tangible pital Assets	Е	estricted for Endowment Purposes	Unrestricted	:	2020 Total	2019 Total
Balance, beginning of year (Deficiency) excess of revenues over expenses Net Investment Income (loss) Tangible capital assets purchased Amortization of tangible capital assets	\$ 6,721 - - 1,267,625 (3,200)	•	786,653 - (286) -	\$ 2,764,776 (83,704) - (1,267,625) 3,200	\$	3,558,150 \$ (83,704) (286)	3,256,797 275,206 26,147
Balance, end of year	\$ 1,271,146		786,367	\$ 1,416,647	\$	3,474,160 \$	3,558,150

See accompanying notes to the financial statements

Statement of Cash Flows

For the Year Ended September 30, 2020

	2020	2019
Cash Provided by (Used in):		
Operating Activities		
Working Capital from Operations		
(Deficiency) excess of revenues over expenses	\$ (83,704)	\$ 275,206
Amortization	3,200	4,068
Forgivable portion of Canada Emergency Business Account	(10,000)	-
Unrealized gain on investments	(5,014)	(6,144)
Change in non-cash operating working capital	42.045	(224 007)
balances related to operating (Note 8)	12,045	(221,807)
	(83,473)	51,323
Investing Activities	(4.000.040)	
Purchase of land	(1,263,813)	- (05.4)
Purchase of tangible capital assets	(3,812)	(854)
	(1,267,625)	(854)
Financing Activities	40.000	
Proceeds from Canada Emergency Business Account	40,000	<u>-</u> _
	40,000	-
(Decrease) Increase in Cash	(1,311,098)	50,469
Cash and Cash Equivalents, beginning of year	2,950,324	2,899,855
Cash and Cash Equivalents, end of year	\$ 1,639,226	\$2,950,324

Notes to the Financial Statements September 30, 2020

1. Purpose of the Association

The Alberta Lung Association ("Association") was incorporated under the *Societies Act of Alberta*. Its mission and objective is to improve respiratory health through fundraising, community health education programs and professional education activities.

2. Summary of Significant Accounting Policies

The financial statements have been prepared by management in accordance with Canadian generally accepted accounting principles. The precise determination of many assets and liabilities is dependent on future events. As a result, the preparation of financial statements for a period involves the use of estimates and approximations that have been made using careful judgment. Actual results could differ from those estimates and approximations. The financial statements in management's opinion, have been properly prepared with reasonable limits of materiality and within the framework of the accounting policies summarized below:

(a) Revenue Recognition

These financial statements have been prepared using the deferral method of accounting for contributions, the key elements of the revenue recognition policies are:

- (i) Restricted contributions are recognized as revenue in the year in which the related expenses are incurred.
- Unrestricted contributions are recognized as revenue in the year received or receivable if the amount to be received can be reasonably estimated and collection is reasonably assured. Expenses are recognized when they are incurred.
- (iii) Contributions for endowment are recognized as direct increases in Net Assets Restricted for Endowment Purposes.
- Externally restricted net investment income that must be added to the principal amount of (iv) resources held for endowment is recognized as direct increases in Net Assets Restricted for Endowment Purposes.
- Government assistance is recognized as other income in the year the related expenses are incurred. When the Association qualifies to receive a forgivable loan, it accounts for it in the same (vi) manner as government assistance and the forgivable loan is recognized when the Association has received the funds and the related expenses have been incurred, and not at the time such loans are forgiven.

(b) Donated Services

The work of the Association is dependent on the voluntary service of many individuals. Since these services are normally not purchased by the Association and because of the difficulty of determining their fair market value, donated services are not recognized in the financial statements.

Notes to the Financial Statements September 30, 2020

2. Summary of Significant Accounting Policies (Continued)

(c) Allocation of Expenses

The Association provided for certain allocation of general operating costs, specifically the cost of rent for the Edmonton office, insurance, computer support/ maintenance and professional fees are allocated 25% to Fund Development and 35% to the Health Initiatives department from the Administration department. The percentage allocated is based on each department's percentage share of full-time employees.

(d) Investments

Investments are measured at fair value with any change in fair value recorded immediately in income for unrestricted investments and recorded as a direct increase in Net Assets Restricted for Endowment Purposes or recognized as a restricted contribution if the investment income can be used for the defined purpose of the endowment.

(e) Tangible Capital Assets

Tangible capital assets are recorded at cost. Contributed tangible capital assets, if any, are recorded at fair value at the date of contribution. Equipment under capital lease is recorded at the present value of the minimum lease payments required under the term of the lease. Amortization is provided on a straight-line basis over the assets estimated useful lives, at the following rates:

Computer hardware and software 3 years
Furniture and fixtures 5 years
Equipment 4 years

On October 1, 2019, the Association adopted the new accounting standard ASNPO 4433 - Tangible capital assets held by not-for-profit organizations. This standard is applied on a prospective basis. As a result of the implementation of this new standard, the Association has updated their policy as it relates to the impairment of tangible capital assets as follows:

When conditions indicate a tangible capital asset is impaired, the carrying value of the tangible capital asset is written down to the asset's fair value or replacement cost. The write down of the tangible capital assets is recorded as an expense in the statement of operations. A write-down shall not be reversed.

(f) Financial Instruments

The Association initially measures its financial assets and liabilities at fair value, except for certain non-arm's length transactions.

The Association subsequently measures all its financial assets and liabilities at amortized cost, except for investments in equity instruments that are quoted in an active market and financial instruments designated to be measured at fair value, which are measured at fair value. Changes in fair value are recognized in the statement of operations unless otherwise noted. Investments are measured at fair value.

The Association's financial instruments consist of cash and cash equivalents, accounts receivable, accounts payable and accrued liabilities and Canada Emergency Business Account Loan. The carrying value of all financial instruments approximate their fair value because of the short term nature of these items. It is management's opinion that the Association is not exposed to significant interest, currency, or credit risk arising from these financial instruments.

Impairment

Financial assets measured at cost or amortized cost are tested for impairment, at the end of each year, to determine whether there are indicators that the asset may be impaired. The amount of the write-down, if any, is recognized in operations. The previously recognized impairment loss may be reversed to the extent of the improvement, directly or by adjusting the allowance account. The reversal may be recorded provided it is no greater than the amount that had been previously reported as a reduction in the asset and it does not exceed original cost. The amount of the reversal is recognized in operations.

Notes to the Financial Statements September 30, 2020

3. Cash and Cash Equivalents

Cash and cash equivalents consist of:

·	2020	 2019
Unrestricted cash Restricted cash	\$1,342,509 296,717	\$ 2,662,384 287,940
	\$1,639,226	\$ 2,950,324

Restricted cash consists of cash restricted for special projects, gaming activities, Edmonton Thoracic Society, Campaign for a Smoke-Free Alberta, and Smoke-Free Calgary (Note 16).

4. Accounts Receivable

Accounts receivable included the following:

	2020	 2019
Grant receivables	\$ 100,464	\$ 66,824
Other receivables	27,973	-
Goods and Services Tax receivable	19,103	 12,955
	\$ 147,540	\$ 79,779

5. Investments

The fair value of the investments as at September 30, 2020 is \$839,484 (2019: \$834,756). The investments have been designated as follows.

	2020	2019
Externally restricted for endowment purposes	\$ 786,367	\$ 786,653
Deferred contributions for treatment of respiratory diseases	\$ 53,117	\$ 48,103
	\$ 839,484	\$ 834,756

Investment income earned on resources held for endowment is either required by the donors to be reinvested back into the Endowment and as such is recorded as direct increase in Net Assets Restricted for Endowment Purposes or deferred for the treatment of respiratory diseases and recognized when the expenses are incurred. Investment income consists of interest, dividends and gains/(losses). Investment income (loss) for the year ended September 30, 2020 is \$26,728 (2019: -\$33,682) with \$286 reflected as a direct decrease in net assets restricted for endowment purposes, \$3,014 deferred for the treatment of respiratory diseases and \$24,000 recognized as investment income in the statement of operations.

In order to earn optimal financial returns at an acceptable level of risk, the Association has established an investment policy with maximum asset mix ranges of 3% to 40% for cash and money market securities, 60% to 97% for fixed income securities and 0% to 10% for equities. Risk is reduced through assets class diversification, diversification within each class and quality constraints on fixed income securities and equity investments.

Notes to the Financial Statements September 30, 2020

5. Investments (Continued)

(a) Interest Rate Risk

The Association manages the interest rate risk exposure of its fixed income investments by management of average duration and laddered maturity dates.

(b) Liquidity Risk

Liquidity risk relates to the risk that the Association will encounter difficulty in meeting its obligations associated with financial liabilities. The Association is exposed to this risk mainly in respect of its accounts payable and accrued liabilities. Management closely monitors cash flow requirements and ensures there is sufficient cash on demand to meet financial obligations. The Association has a positive working capital of \$1,446,647 as at September 30, 2020.

(c) Currency Rate Risk

The Association is not exposed to foreign exchange fluctuations on its investments since they are investments not comprised of any foreign securities or foreign currency denominated investments.

(d) Credit and Market Risks

The Association's investment policy restricts the types and proportions of eligible investments, thus mitigating the Association's exposure to market risk. The following are key components of the Association's investment policy:

- Minimum 70% of the portfolio is to be invested in high quality bonds, with a minimum credit rating of AA as defined by Standard & Poors and/or Dominion Bond Rating Services (DBRS)
- Minimum credit rating standard of "BBB" as defined by Standard & Poors, and/or DBRS at time of purchase.
- Maximum allowable investment in "BBB" credit bonds as defined by Standard & Poors, and/or DBRS: 10%
- Maximum allowable investment in "A" as defined by Standard & Poors, and/or DBRS credit bonds:10%
- o Maximum allowable investment in corporate bonds: 50% of portfolio
- Maximum allowable investment in non-rated bonds: 10% of portfolio
- Minimum credit rating for preferred share securities: P1 low, as defined by Standard & Poors or Dominion Bond Rating Service.

6. Tangible Capital Assets

Details of tangible capital assets are as follows:

			2020				2019
	Co	st	 umulated ortization	Net		Net	
Computer hardware and software	\$	38,094	\$ 36,622	\$	1,472	\$	1,135
Furniture and fixtures		94,559	92,276		2,283		-
Equipment		18,690	15,112		3,578		5,586
Land		1,263,813	-	1,	263,813		-
	\$	1,415,156	\$ 144,010	\$1,	271,146	\$	6,721

Amortization recorded for the year ended September 30, 2020 is \$3,200 (2019: \$4,068)

7. Deferred Contributions

Deferred contributions represent unspent externally restricted resources. Changes in the deferred contributions balance are as follows.

					2020	2019
		Health	Re	spiratory		
	Gaming	Initiatives	D	Diseases	Total	Total
Balance, beginning of year Amounts received/receivable	\$ 28,604	\$ 322,249	\$	48,103	\$ 398,956	\$ 468,165
during the year	97,521	191,588		29,014	318,123	156,280
Amounts recognized as revenue	 (122,135)	(172,508)		(24,000)	(318,643)	(225,489)
Balance, end of year	\$ 3,990	\$ 341,329	\$	53,117	\$ 398,436	\$ 398,956

Notes to the Financial Statements September 30, 2020

8. Change in Non-Cash Working Capital Balances

	2020	 2019
Accounts receivable	\$ (67,761)	\$ (54,553)
Prepaid expenses	12,421	(87,575)
Accounts payable and accrued liabilities	67,905	(10,471)
Deferred contributions	(520)	 (69,208)
	\$ 12,045	\$ (221,807)

9. Canada Emergency Business Account Loan

During the year the Association received the Canada Emergency Business Account (CEBA) loan subsidy of \$40,000. CEBA is intended to support businesses by providing financing for their expenses that cannot be avoided or deferred. CEBA is an interest free, government guaranteed loan with a \$10,000 forgivable portion if the remaining balance is repaid by December 31, 2022. If unpaid at December 31, 2022, the loan will be converted to a \$40,000 three year term loan at an interest rate of 5%. The Association has recognized the forgivable portion of the loan as grant income for the year ended September 30, 2020.

	2020	2019
CEBA loan	\$ 40,000	\$ -
Forgivable portion of CEBA loan	(10,000)	-
	\$ 30,000	\$ -

10. Related Party Transactions

The Association is affiliated with the Canadian Lung Association ("CLA") and other provincial associations across Canada. Each provincial association operates autonomously.

The CLA collects and disburses donations on behalf of the provincial associations. In addition, for the year ended September 30, 2020, the Association paid CLA monthly research and general assessments totaling \$85,608 (2019-\$85,608) and \$139,849 (2019-\$139,849) respectively. The CLA is also a participant of the Association's pension plan and each party (CLA and the Association) is responsible for its own commitment to the plan.

All related party transactions are in the normal course of operations and measured at the exchange amount which is the amount agreed to between the related parties.

Notes to the Financial Statements September 30, 2020

11. Allocation of Expenses

The Association provided for certain allocation of general operating costs, specifically the cost of rent for the Edmonton office, insurance, computer support/maintenance and professional fees are allocated 25% to Fundraising and 35% to the Health Initiatives department from the Administration department. The percentage allocated is based on each department's percentage share of full-time employees. The allocation for the year ended September 30, 2020 is as follows.

	2020							
	Allocated to					Allocated (from		
	Fund	raising	Hea	alth		Admi	nistration	
Rent	\$	22,456	\$	31,439		\$	(53,895)	
Equipment rent and repairs		905		1,267			(2,172)	
Insurance		1,549		2,169			(3,718)	
Computer support/Maintenance		6,659		9,323			(15,982)	
Professional fees		3,176		4,446			(7,622)	
Balance, end of year	\$	34,745	\$	48,644		\$	(83,389)	

	2019						
	Allocated to				Allocated (from)		
	Fundraising Health			Administration			
Rent	\$	27,555	\$	30,221		\$	(57,776)
Equipment rent and repairs		1,490		1,634			(3,124)
Insurance		1,689		1,333			(3,022)
Computer support/Maintenance		8,026		8,803			(16,829)
Professional fees		3,938		4,319			(8,257)
Balance, end of year	\$	42,698	\$	46,310		\$	(89,008)

The Association does not allocate any fundraising costs.

12. Commitments

The Association has committed to the following payments.

- (a) Office premises under a lease agreement that expires March 31, 2022.
- (b) Colour photocopier under a lease agreement that expires December 31, 2024.
- (c) Consulting services under contract ending September 30, 2021.
- (d) Blackbaud computer support services under two contracts ending March 30, 2021 (one) and May 13, 2021 (two).
- (e) Payments for KMG Events under two contracts ending December 31, 2020.

Minimum annual lease payments for the remaining lease term are as follows.

2021	\$182,122
2022	26,353
2023	3,036
2024	759

Notes to the Financial Statements September 30, 2020

13. Defined Contribution Pension Plan

Employees of the Association participate in a defined contribution registered pension plan administered by Manulife Financial.

The Association is required to make current service contributions to the plan of 5% of earnings. Total contributions made by the Association to the plan were \$26,685 (2019-\$18,062).

14. Fundraising Act of Alberta

The following additional information has been included to comply with the disclosure requirement of the Charitable Fund Raising Act of Alberta.

Gross contributions received were \$1,520,048 (2019-\$2,115,708).

Soliciting contributions include:

Direct mail campaigns, third party fundraising, unsolicited service clubs, staff funds, health partners, foundations, memorials, and bequests.

The total expenses incurred for the purpose of soliciting contributions were \$730,495 (2019-\$731,470). There were no dispositions of contributions that equaled or exceeded 10% of gross contributions received.

The total amount paid as remuneration to employees of the Association whose principles duties involved fundraising were \$230,604 (2019-\$182,430).

The disposal of these contributions was through Research, Education and Awareness which includes:

- Provincial & National Medical Research Grants
- Provincial Medical Studentship Grants
- Provincial & National Program Grants

Notes to the Financial Statements September 30, 2020

15. Income Tax Status

The Association is a registered charity within the meaning of the *Income Tax Act* (Canada) and, as such, is exempt from income taxes.

16. Funds Held on Behalf of Others

The Association holds the funds on behalf of the Campaign for Smoke-Free Alberta (CSFA), Smoke-Free Calgary (CSFC), and Edmonton Thoracic Society (ETS). These funds are reported in the Association's financial statements and have been included in restricted cash with a corresponding amount presented as deferred contributions.

Campaign for Smoke Free Alberta (CSFA)

The Association is a member of Campaign for a Smoke-Free Alberta (CSFA). This group is comprised of 7 member (provincial) organizations including Canadian Cancer Society (CCS), Heart and Stroke Foundation (HSF), Action on Smoking (ASH), Alberta Health Services (AHS), Alberta Public Health Association and Alberta Policy Coalition for Chronic Disease Prevention (APCCP). Operational decisions are made on a consensus basis. Expenses and payment cheques are reviewed and approved by 2 member organizations, currently the Association and ASH.

The objective is to develop, manage and execute a provincial advocacy strategy to secure an adequately funded comprehensive tobacco reduction plan for Alberta that includes tobacco taxation, tobacco control legislation, tobacco sales and marketing, regulations and evidence-based tobacco programs. CSFA is not a legal entity; it is a coalition of member organizations.

Campaign for a Smoke Free Calgary (CSFC)

The Association is a member of Campaign for a Smoke Free Calgary (CSFC). This group is comprised of member organizations is the Calgary area. Decisions are made based on the majority of member responses. Reimbursement and payment cheques are approved by the coalition Co-Chair and processed by the Association.

Smoke Free Calgary is a coalition of organizations, invested in the tobacco reduction effort, working towards a tobacco free Calgary. CSFC is not a separate legal entity, but a coalition of member organizations. The Association provides in-kind administrative support for funds processing.

Edmonton Thoracic Society (ETS)

ETS was established to educate both patients and health providers about chronic lung illness and obtains funding through corporate sponsorship requests for their education seminars. ETS is not a separate legal entity, but a coalition of lung health professionals. The Association provides administrative support through volunteers and does not receive any compensation.

17. COVID-19 Pandemic

On March 11, 2020, the World Health Organization assessed the coronavirus outbreak (COVID-19) as a pandemic. In Canada, the Government of Alberta declared a provincial state of public health emergency as per the Province of Alberta's Public Health Act on March 17, 2020 with respect to COVID-19.

As a result of the pandemic the Association has obtained the Canada Emergency Business Account (Note 9) and the Canada Emergency Wage Subsidy to assist with sustaining operations while adhering to safety measures to prevent the spread of COVID-19.

As of the date of these financial statements, the extent to which COVID-19 impacts the Association's results will depend on future developments, which are highly uncertain and cannot be predicted and dependent upon new information which may emerge concerning the severity of COVID-19 and actions taken to contain this or its impact, among others.

18. Comparative Figures

 $Some \ of the comparative \ figures \ have \ been \ reclassified \ to \ confirm \ with \ current \ year's \ presentation.$

Schedule of Revenue September 30, 2020

		2020	2019
Other Campa	iigns		
·	Other Donation Income	\$ 54,427	\$ 468,423
	Bequests	266,926	289,975
	Community Fundraising	124,848	144,810
	Monthly Donors	90,451	92,158
	Memorials	 47,231	 63,992
		\$ 583,883	\$ 1,059,358
Other Income	e		
	Corporate Sponsorship	\$ 39,601	\$ 144,003
	Foundation Revenue	(3,781)	62,500
	Interest	15,605	41,933
	Other Revenue	 63,870	 75,399
		\$ 115,295	\$ 323,835

See accompanying notes to the financial statements